



FUNDRAISING & DEVELOPMENT MANAGER

NOTTINGHAM / NOTTINGHAMSHIRE (Hybrid)

£32,077 per year FTE

Part-Time (25 hours per week across 4 days)

Fixed Term (15 months)

Are you a dedicated professional experienced in income generation and fundraising, seeking a rewarding opportunity to make a difference to the local community and beyond? This exciting new role as a Fundraising and Development Manager with Sharewear Clothing Scheme will put you at the forefront of our fundraising ambitions, as you lead, develop and deliver the charity's income generation strategy across all income streams to ensure long-term financial sustainability, enabling the organisation to deliver its mission and impact. Reporting to the Operations Manager, you will work alongside our passionate, hardworking employed team and work closely with the Board of Trustees to align income generation strategies with organisational priorities.

About us!

At Sharewear Clothing Scheme, our mission is to provide free clothing and bedding to people in need. As a registered charity, Sharewear Clothing Scheme has been working to alleviate clothing poverty by providing emergency clothing and bedding to those that need it across the East Midlands, South Yorkshire and surrounding areas since we opened our doors in March 2014. In that time, we have reached well over 20,000 people in need of our support. We operate in two ways, both on a referral basis, and an outreach basis. As a result of this model, we believe at Sharewear that we are the space where clothing poverty meets clothing waste. Our ultimate goal is to roll out our tried-and-tested model on a national scale and alleviate clothing poverty across the UK.

About the Role

Position: Fundraising & Development Manager

Location: Hybrid working between remote and from our base in Edwalton, Nottingham. This role may require some require flexible working, such as attending events that may be in evenings or weekends.

Hours: 25 hours per week (part-time), across Monday to Thursday

Salary: £32,000 pro rata per annum

This is initially a Fixed Term Position until December 2026, with potential to extend subject to available funding.

Key Responsibilities (see Job Description for full Role profile)

Strategic Income Generation:

- Liaise with the Board to develop a multi-year income generation strategy aligned to Sharewear's goals, ensuring a sustainable income from individual, corporate, legacy and trust donations, and development of new income streams to enable growth.

Fundraising:

- Oversee and deliver fundraising activities across individual giving, trusts and foundations, corporate partnerships, major donors, events and community fundraising.
- Write compelling and creative funding applications and partnership proposals to secure financial support. Work closely with the operations team in supporting funding applications and pitches where appropriate to bring funders closer to our work.
- To inspire a culture of fundraising across the charity. Support staff and volunteers in promoting digital and social media engagement of fundraising.

Develop Sustainable Relationships:

- Represent the charity externally with stakeholders, networks, and partners, ensuring impactful storytelling and donor engagement, including in-person meetings, providing representation at events and in the media.

Business Development:

- Identify new income opportunities
- Confidence using social media to promote the organisation and its fundraising events, look for new opportunities and identify, research and contact potential supporters.
- To undertake other duties as required commensurate with this post, such as travel as necessary for events and fundraising activities.

Essential Skills and Experience

- An experienced corporate or trust fundraiser, with a strong track record of securing funding, particularly from trusts and grants.
- Outstanding interpersonal and relationship-building skills with experience of relationship management within philanthropy, or a business development or client account management role.
- Ability to think commercially - identifies and progresses opportunities for funding / organisational growth, innovation and collaborative working.
- Experience in using social media and website platforms to promote fundraising activities.
- Willingness to get involved and go the extra mile.
- Results driven, with a proactive and autonomous approach to achieving targets and goals.
- Collaborative and a team player.

Desirable Skills and Experience

- Experience in a small to mid-sized charity.
- Experience working closely with trustees and board reporting.

To Apply for this Role: Please submit a CV and a covering letter to alex@sharewearclothingscheme.org outlining your motivation and suitability for the role.